

# COMPANY PROFILE



# 2024



## Delivery Fleet

We host our own fleet of delivery vehicles and insure delivery with in 48 hours any were in UAE

## COMPANY PROFILE

AWM is one of the leading light household (LHH) suppliers in the GCC, trusted to provide and deliver quality products to retailers, wholesalers, and exporters across the region

Throughout our day to day operations, we strive to ensure our customers get the best of our services, mainly **quality products, best prices, and on time delivery**. Knowledge, market experience, and team work are at the center of who we are. For more than 30 years, we have focused on leveraging these assets to deliver products that improve our clients performance and meet the changing needs of our customers

## VISION & MISSION & VALUES

### VISION

To be amongst the top 3 suppliers of light household kitchenware in the region

### MISSION

Satisfy the dynamic market needs by providing quality household products in time, at the right price, while continuously monitoring & improving customer satisfaction

### VALUES

We value People

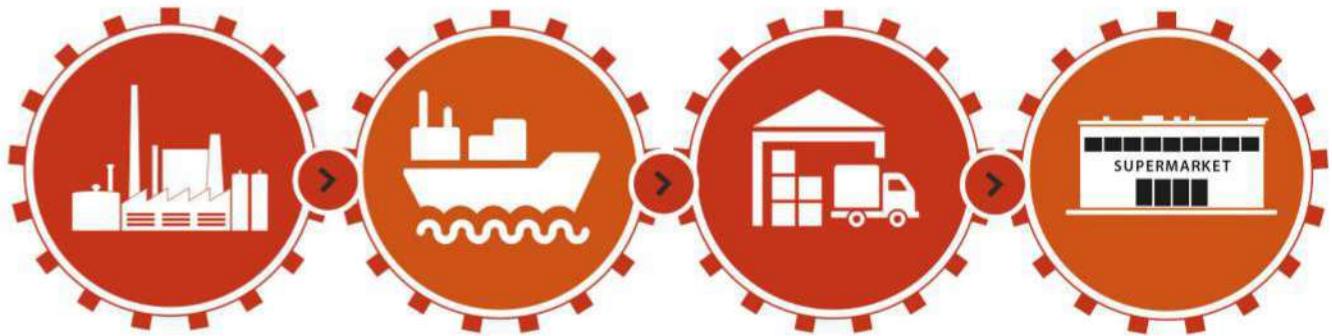
We value Innovation & Technology

We value Dedication to every client success



## HOW IT WORKS

In a nutshell, we import directly from factories across the globe, we store in our warehouses, and we distribute directly to our clients. We minimize the supply chain cycle to the minimum to achieve cost reduction and optimization in retail selling price. Our merchandise and sales team complement our procurement and warehouse personnel to satisfy our clients demands.



### Manufacturers

We are actively dealing with 50 factories placed in 12 countries across the globe. We source the best products to you and insure supply chain is maintained throughout our day-to-day operations.

### Shipping & Transport

We average over 200 containers of goods shipped to our warehouses in UAE, KSA, & OMAN Annually. Air Freight and Land Transport is also done to complement sea freight.

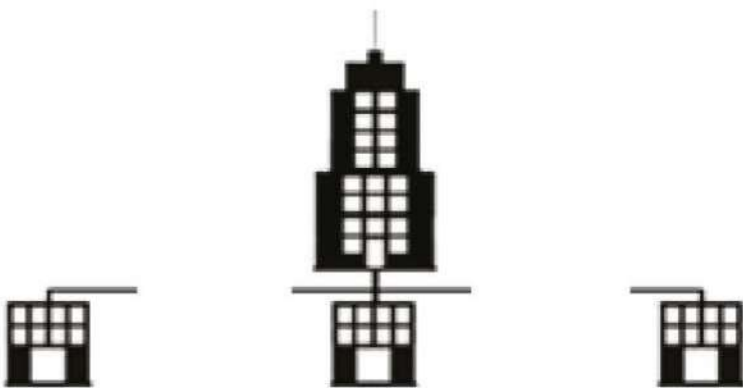
### Warehousing & Logistics

We operate our own facilities. We have 2 warehouses in Dubai, 2 in Riyadh, 1 in Muscut with total storage capacity of 100,000 sq.ft. We also operate our own fleet of delivery pickups and vans.

### Retailers

We distribute to over 850 retail outlets, ranging from small department stores to Mega Hypermarkets. We also distribute to catering and Event Management vendors.

## OUR BRANCHES



### United Arab Emirates



Al Qouz, Dubai, UAE  
Warehouse 1 & Warehouse 2

Al Ras, Dubai, UAE  
Branch & wholesale shop

### Kindgom of Saudi Arabia



Al Suley, Riyadh, KSA  
Warehouse



Sultanate of Oman  
Ghala Muscut, Oman  
Warehouse



## Tableware & Kitchenware

Flasks, hotpots , Tableware (Dinner sets made from Porcelain, Melamine, Opal, Glassware), Cutlery & Kitchen Tools, Cutting Boards, Cookware, and over 100 different products in the field of tableware & kitchenware is available.

### Flasks

We import the best vacuum flasks across the globe, Mainly from Germany (Rotpunkt, Helios,) & Japan (Peacock, Nesson, Big7). Our flasks exceed our clients expectations and give true value for money.

### Hotpots

We are proudly known as the biggest hotpot suppliers in the region. With more than 100 models of insulated hotpots stored in our warehouses ready to be delivered to our clients across the globe.

### Tableware

mostly requested by our clients and cover most categories across retail household and supermarket shelves.

## Our Brands



# Our Brands



## Key Customers



## Promotions

We are running promotions with our clients 365 days per year. At any time you will find our products being sold for 5,10,20 Promos as well as clearing deals with 50% or more discounts.

One of the Main advantages of listing us is to mainly beef up the promotional activity of the Retail outlets and benefit from our vast experience in promotional selection and efficiency.



## Goods Return Policy

We have an open Goods Return Policy, no questions asked and open replacement policy as well for our beloved Clients.



Items Delivered

Return Requested

Request Approved



CONTACT US

2024



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